Irvine Ranch Annual Production Sale
November 3, 2018, Manhattan, KS

<table>
<thead>
<tr>
<th>No.</th>
<th>Category</th>
<th>Average</th>
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<tbody>
<tr>
<td>50</td>
<td>Yearling SM and SimAngus™ Bulls</td>
<td>$5,500</td>
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<tr>
<td>30</td>
<td>Fall Pairs and Bred Heifers</td>
<td>$2,978</td>
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<tr>
<td>80</td>
<td>Total Lots</td>
<td>$4,554</td>
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Auctioneer: Garren Walrod, Randolph
Representing ASA: Lane Giess

High-Selling Lots:

$15,000 - SimAngus Bull, “IR Capitalist E041,” s. by Hook’s Capitalist 37C, sold to Fred Smith, NC; and John Miller, MI.

$9,750 - SimAngus Bull, “IR Beacon E010,” s. by Hook’s Beacon 56B, sold to GC Cattle LLC, NE.

$9,750 - SimAngus Bull, “IR Makers Mark E23,” s. by TJ Makers Mark 215Y, sold to Tyson and Travis Basore, MO.

$9,500 - 3/4 SM, 1/4 AN Bull, “IR Cowboy Cut E062,” s. by CCR Cowboy Cut 5048Z, sold to GC Cattle LLC, NE.

$8,500 - SimAngus Bull, “IR Capitalist E104,” s. by Hook’s Capitalist 37C, sold to Tom Roberts, MO.

$8,500 - PB SM Bull, “IR All Around E069,” s. by WS All Around Z35, sold to Crosshair Simmentsals, ND.

$6,000 - Female, “IR Ms. Geneiva C566,” s. by W/C United 956Y, sold to Josh Sells, Burkesville, KY.

Comments: Cattle sold into 11 states including: IA, IN, KS, KY, MI, MO, MT, NC, ND and NE, with 70% of the cattle sold to repeat customers. Mark your calendars for the Irvine Ranch 15th Annual Production Sale, November 2, 2019. Please see www.IrvineRanchGenetics.com for more information.